Balanced Scorecards and Operational Dashboards with Microsoft Excel
Ron Person 2013-01-14

Balanced Scorecards and Operational Dashboards with Microsoft Excel measure organizational performance and Microsoft Excel is the tool used worldwide to create these scorecards and dashboards. This book covers time-proven step-by-step processes on how to guide executive teams and managers in creating scorecards and dashboards. It then shows Excel developers how to create those scorecards and dashboards. This is the only book that converts theory into practice. The author addresses the people and processes you need to identify strategy and operational metrics and then implement them in dashboards in three versions of Excel. You'll learn how balanced scorecards help organizations translate strategy into action and the ways that performance dashboards enable managers monitor operations. Covers Excel 2010 back to Excel 2003

Balanced Scorecards and Operational Dashboards with Microsoft Excel
Ron Person 2010-08-26

Balanced Scorecards and Operational Dashboards with Microsoft Excel 2nd edition is the ultimate resource for enhancing your strategic and operational performance. It also shows you how to build a simple dashboard and balanced scorecard utilizing helpful examples. Discusses formatting controls and labels, paging, and conditional formatting. Introduces the skills necessary to make Reporting Services dashboards and scorecards interactive. Covers the visual aspect of dashboards and scorecards and shows how to design and implement dashboards and scorecards in Reporting Services for mobile devices. Explains how to apply the techniques covered earlier in the book for specific business applications. This book sets itself apart from other titles with its comprehensive and invaluable coverage of key strategies and techniques for effectively using SQL Reporting Services to create scorecards and dashboards.

Performance Dashboards
Wayne W. Eckerson 2005-10-27

Performance Dashboards tips, techniques, and trends on how to use dashboard technology to optimize business performance. Business performance management is a hot new management discipline that delivers tremendous value when supported by information technology. Through case studies and industry research, this book shows how leading companies are using performance dashboards to execute strategy, optimize business processes, and improve performance. Wayne W. Eckerson (Hingham, MA) is the Director of Research for The Data Warehousing Institute (TDWI), the leading association of business intelligence and data warehousing professionals worldwide that provide high-quality, in-depth education, training, and research. He is a columnist for SearchCIO.com, DM Review, Application Development Trends, the Business Intelligence Journal, and TDWI Case Studies & Solution.

Alignment
Robert S. Kaplan 2006

The creators of the Balanced Scorecard apply their proven approach to corporate level strategy and offer a framework for aligning all of a company's individual business units with the organization's overall strategy to ensure optimal business performance.

Balanced Scorecard Strategy For Dummies
Charles Hannabarger 2011-02-09

A practical, easy-to-understand guide to Balanced Scorecard for busy business leaders. The Balanced Scorecard method is an analysis technique designed to translate an organization's mission and vision statement and overall business strategies into specific, quantifiable goals, and to monitor the organization's performance in achieving these goals. Much less technology driven than other approaches, it analyzes an organization's overall performance in four regards: financial analysis, customer service, productivity and internal analysis, and employee growth and satisfaction. Balanced Scorecard Strategy For Dummies breaks down the basics of Balanced Scorecard in simple language with practical, Dummies-style guidance on getting it done. This book covers all the basics of Balanced Scorecard for busy executives and managers and does it without the high price tag of most professional level Balanced Scorecard guides.

Balanced Scorecard
Paul R. Niven 2011-01-04

This book provides an easy-to-follow roadmap for successfully implementing the Balanced Scorecard methodology in small- and medium-sized companies. Building on the success of the first edition, the Second Edition includes new cases based on the author's experience implementing the balanced scorecard at government and nonprofit agencies. It is a must-read for any organization interested in achieving breakthrough results.

Building Performance Dashboards and Balanced Scorecards with SQL Server Reporting Services
Christopher Price 2013-10-31

Discover how to maintain and update balanced scorecards and performance dashboards with SQL Server Reporting Services. Completing the bestselling Balanced Scorecards and Operational Dashboards with Microsoft Excel (9780470386811), this indispensable book shows you how to create maintainable and dynamically updated scorecards and performance dashboards using Microsoft's premier reporting tool for the enterprise: SQL Server Reporting Services. The book begins with coverage of performance management methods and metrics and then moves on to introduce you to techniques for developing and delivering both a dashboard and balanced scorecard using Reporting Services. The authors assume very limited knowledge of Reporting Services, allowing you to gradually progress through more advanced topics and solutions.
Balanced Scorecard Success: The Kaplan-Norton Collection (4 Books) - Robert S. Kaplan 2015-12-22 This collection highlights the most important ideas and concepts from Robert S. Kaplan and David P. Norton, authors of The Balanced Scorecard, a revolutionary performance measurement system that allows organizations to quantify intangible assets such as people, information, and customer relationships. Also included are Strategy Maps, which enables companies to describe the links between intangible assets and value creation with a clarity and precision never before possible; The Execution Premium, which describes a multistage system to help companies gain measurable benefits from carefully formulated and implemented strategy; and The Strategy-Focused Organization, which introduces a new approach to make strategy a continuous process owned not just by top management, but by everyone.

Balanced Scorecard Step-by-Step - Paul R. Niven 2002-10-15 This book explains how an organization can measure and manage performance with the Balanced Scorecard methodology. It provides extensive background on performance management and the Balanced Scorecard, and focuses on guiding a team through the step-by-step development and ongoing implementation of a Balanced Scorecard system. Corporations, public sector agencies, and not for profit organizations have all reaped success from the Balanced Scorecard. This book supplies detailed implementation advice that is readily applied to any and all of these organization types.

Additionally, it will benefit organizations at any stage of Balanced Scorecard development. Regardless of whether you are just contemplating a Balanced Scorecard, require assistance in linking their current Scorecard to management processes, or need a review of their past measurement efforts, Balanced Scorecard Step by Step provides detailed advice and proven solutions.

Strategy Maps - Robert S. Kaplan 2004 The authors of "The Balanced Scorecard" and "The Strategy-Focused Organization" present a blueprint any organization can follow to align processes, people, and information technology for superior performance.

Performance Drivers - Nils-Goran Olve 2001-05-08 A Practical Guide to Using the Balanced Scorecard performance drivers Nils-Goran Olve, Jan Roy and Magnus Wetter Since the groundbreaking work of Robert S. Kaplan and David P. Norton, the concept of the Balanced Scorecard has achieved increasing popularity in the business world. Previously, many organizations had built their business objectives around financial targets and goals that bore little relation to a long-term strategic vision. Typically, this leaves a gap between the development of a company's strategy and its implementation. The business scorecard, however, provides a more 'balanced view' by looking at not just financial concerns, but also factors such as internal business processes, and learning and growth. But it is not just a system of performance measurement - by focusing on future potential success it can be used as a dynamic management system that reinforces, implements and drives corporate strategy forward. In this book, the authors draw on their extensive experience with scorecard projects to provide a step-by-step method for introducing the Balanced Scorecard into an organization. This is done through the use of some of the most important practical examples in existence, with case studies from ABB, Coca Cola, Electrolux, British Telecom, Nat West, Skandia and Volvo. The desired strategic control system using scorecards that is presented focuses on creating and communicating a total comprehensive picture to all members of the organization from the top down, a long-term view of what the company's strategic objectives really are, how to make use of knowledge gained through experience and the required flexibility of such a system to cope with the fast-changing business environment.

This book will provide senior and operational managers, consultants and business academics with a comprehensive overview of the benefits of using Balanced Scorecard practice supported by both business advice and a theoretical foundation. Reflections on the relations between the Balanced Scorecard and other areas, such as TQM, information systems and intellectual capital and knowledge management are also made. Business Strategy

The Balanced Scorecard - Robert S. Kaplan 1996-09-02 The Balanced Scorecard translates a company's vision and strategy into a coherent set of performance measures. The four perspectives of the scorecard—financial measures, customer knowledge, internal business processes, and learning and growth—offer a balance between short-term and long-term objectives, between outcomes desired and performance drivers of those outcomes, and between hard objective measures and softer, more subjective measures. In the first part, Kaplan and Norton provide the theoretical foundations for the Balanced Scorecard; in the second part, they describe the steps organizations must take to build their own Scorecards; and, finally, they discuss how the Balanced Scorecard can be used as a driver of change.

Rhythm - Patrick Thean 2014-02-25 A simple system to help your team execute better and faster All growing companies encounter ceilings of complexity, usually when they hit certain employee or revenue milestones. In order to break through these ceilings, companies need a system that prompts leaders to be proactive and pivot when the need arises. Drawing on his experience as a successful serial entrepreneurial and speaker, Patrick Thean demonstrates how to identify the signs of setbacks before they occur, track those signs, and make adjustments to keep your plan on track and accelerate growth. Thean introduces a simple system to empower everyone in your company to be focused, aligned, and accountable, a three-rhythm process for effective execution: • Think Rhythm: A rhythm of strategic thinking to keep your teams focused and working on the future of your business. • Plan Rhythm: A rhythm of planning that will allow you to choose the right priorities and get your departments or divisions aligned with those priorities. • Do Rhythm: A rhythm of executing your plan and making effective and timely adjustments every week. Thean's process applies to any growing business and ensures that your organization gets into the habit of achieving success, week after week, quarter after quarter, year after year.

The Execution Premium - Robert S. Kaplan 2008-08-04 In a world of stifling competition, business strategy is more crucial than ever. Yet most organizations struggle in this area—not with formulating strategy but with executing it, or putting their strategy into action. Owing to execution failures, companies realize just a fraction of the financial performance promised in their strategic plans. It doesn’t have to be that way, maintain Robert Kaplan and David Norton in The Execution Premium: Building on their breakthrough work on strategy-focused organizations, the authors describe a multistage system that enables you to gain measurable benefits from your carefully formulated business strategy. This book shows you how: To develop an effective strategy—with tools such as SWOT analysis, vision formulation, and strategic change agendas Plan execution of the strategy—through portfolios of strategic initiatives linked to strategy maps and Balanced Scorecards Put your strategy into action—by integrating operational tools such as process dashboards, rolling forecasts, and activity-based costing Test and update your strategy—using carefully designed management meetings to review operational and strategic data Drawing on extensive research and detailed case studies from a broad array of industries, The Execution Premium presents a systematic and proven framework for achieving the financial results promised by your strategy.

The Balanced Scorecard - 50MINUTES 2015-08-17 Turn your data into a roadmap to success! This book is a practical and accessible guide to understanding and implementing the Balanced Scorecard, providing you with the essential information and saving time. In 50 minutes you will be able to: • Evaluate company performance and management efficiency • Focus on all perspectives of the business at once • Successfully apply the Balanced Scorecard to your business About 50MINUTES | Management & Marketing 50MINUTES provides the tools to quickly understand the main theories and concepts that shape the economic world of today. Our publications are easy to use and they will save you time. They provide both elements of theory and case studies, making them excellent guides to understand key concepts in just a few minutes. In fact, they are the starting point to take action and push your business to the next level.

Balanced Scorecard Evolution - Paul R. Niven 2014-07-17 The best plan is useless without effective execution The future of business has become so unpredictable that your five-year plan may be irrelevant next week. To succeed in the modern market, you must constantly assess your progress and adapt the fly. Agility, flexibility, continual learning, and adaptation are the new rules of business success. A differentiating strategy is crucial, but it will only lead to competitive advantage if you execute it flawlessly. You’ll succeed only if you have the right insight for strategic planning and the agility to execute your plan. Balanced Scorecard Evolution: A Dynamic Approach to Strategy Execution provides the latest theory and practice for strategic planning, change management, and strategy execution to ensure your business is flexible, future ready, and primed for exceptional execution. Author Paul R. Niven guides you through the new principles of The Balanced Scorecard and shows you how to apply them to your planning and strategy execution endeavors. Read case studies that illustrate the theory and practice.
of strategic agility and execution. Learn how to create the objectives, measures, targets, and goals that can make your plan a reality. Use the latest change management techniques to boost strategy execution.

Winning Score—Mark Graham Brown 2000-09-12 Highlighted with valuable tips and Brown’s firsthand experiences, Winning Score is an excellent tool for constructing a performance measurement system. It explains how to lay the foundation for the balanced scorecard by developing operational and strategic plans. Winning Score explains how to: Identify strengths, weaknesses, opportunities, and threats. Design data collection strategies. Link the scorecard to other systems in an organization. Develop a performance index. Avoid the top 10 mistakes managers make. Updated and revised In addition, case studies of actual scorecard implementation in different sectors, such as manufacturing, service, support, and government are included. Click here for the introductory chapter A 296 minute abridged version of this book is also available on 4 compact discs or 4 audio cassettes from Productivity Press.

Digital Art Revolution—Scott Ligon 2011-07-06 There’s no question that applications like Photoshop have changed the art world forever. Master digital artists already use these tools to create masterpieces that stretch the limits of the imagination—but you don’t have to be a master to create your own digital art. Whether you’re a beginner who’s never picked up a pen or paintbrush, or a traditional artist who wants to explore digital media, this digital canvas might inspire, digital art and arts educator Scott Ligon guides you and inspires you with clear instructions and exercises that explore all the visual and technical possibilities. Featuring the work of 40 of the finest digital artists working today, Digital Art Revolution is your primary resource for creating amazing artwork using your computer.

Project Management Metrics, KPIs, and Dashboards—Harold Kerzner 2017-10-16 Harold Kerzner’s essential strategies on measuring project management performance. With the growth of complex projects, stakeholder involvement, and advancements in visual-based technology, metrics and KPIs (key performance indicators) are key factors in evaluating project performance. Dashboard reporting systems provide accessible project performance data, and sharing this vital data in a concise and consistent manner is a key communication responsibility of all project managers. This third edition of Kerzner’s groundbreaking work, Project Management Metrics, KPIs, and Dashboards: A Guide to Measuring and Monitoring Project Performance, helps functional managers gain a thorough grasp of what metrics and KPIs are and how to use them. Plus, this edition includes new sections on processing dashboard information, portfolio management PMO and metrics, and BI tool flexibility. • Offers comprehensive coverage of the different dashboard types, design issues, and applications. Provides full-color dashboards from some of the most successful project management companies, including IBM, Microsoft, and others. Aligns with PMI’s PBOK-6 Guide and stresses value-driven project management. PPT decks are available by chapter and a test bank will be available for use in seminar presentations and courses. Get ready to bolster your awareness of what good metrics management really entails today—and be armed with the knowledge to measure performance more effectively.

The Institute Way—Howard Rohm 2016-01-10

Performance Management in Healthcare—Bryan P. Bergeron 2017-12-01 Performance management, often referred to as process management, is a strategy that can be used to achieve an optimum mix of quality, safety, patient satisfaction and solvency. The basis of performance management is the effective use of resources, as measured by quantifying processes and outcomes using key performance indicators (KPIs)—core measures that gauge the performance of an organization in particular areas. There is more to performance management than selecting a few KPIs from a list and feeding them into a graphical dashboard system. It’s about behavior change, leadership, and vision written for administrators, clinical staff, process improvement managers and information technology personnel of healthcare organizations, this second edition provides the knowledge necessary to provide the leadership and vision for a performance measurement initiative. This practical resource provides a high-level review of the quality/safety initiatives in healthcare, describes the implementation process from an IT perspective, and offers high-level clinical, financial, and cultural details. It features an extensive listing of clinical and non-clinical KPIs: a glossary including financial, medical, and operational terms; and appendices of organizations and sources of indicators and benchmarks.

The Strategy-focused Organization—Robert S. Kaplan 2001 In today's business environment, strategy has never been more important. Yet research shows that most companies fail to execute strategy successfully. Behind this abysmal track record lies an undeniable fact: many companies continue to use management processes—top-down, financially driven, and tactical—that were designed to run yesterday's organizations. Now, the creators of the revolutionary performance management tool called the Balanced Scorecard introduce a new approach that makes strategy a continuous process owned not just by top management, but by everyone. In The Strategy-Focused Organization, Robert Kaplan and David Norton share the results of ten years of learning and research into more than 200 companies that have implemented the Balanced Scorecard. Drawing from more than twenty in-depth case studies including Mobil, CIGNA, Nova Scotia Power, and AT T Canada-Kaplan and Norton illustrate how Balanced Scorecard adopters have taken their groundbreaking tool to the next level. These organizations have used the scorecard as the new foundation of a performance management framework that puts strategy at the center of key management processes and systems. Kaplan and Norton articulate the five key principles required for building Strategy-Focused Organizations: 1) translate the strategy to operational terms, 2) align the organization to the strategy, 3) make strategy everyone's everyday job, 4) make strategy a continual process, and 5) mobilize change through strong, effective leadership. The authors provide a detailed account of how organizations in the private, public, and nonprofit sectors have deployed these principles to achieve breakthrough, sustainable performance improvements. Presenting a practical, proven framework steeped in rich case study experience, The Strategy-Focused Organization helps solve a universal management problem—not just how to formulate strategy, but how to make it work. Building on one of the most revolutionary business ideas of our time, this important book shows how today’s leaders can shape their own companies to meet the challenges...
and reap the rewards of a new competitive era. Robert S. Kaplan is the Marvin Bower Professor of Leadership Development at Harvard Business School. David P. Norton is President of Balanced Scorecard Collaborative, Inc.

**Strategy Implementation**—Kurt Verweire 2014-04-24 Strategy implementation - or strategy execution - is a hot topic today. Managers spend significant resources on consulting and training, in the hope of creating brilliant strategies, but all too often brilliant strategies do not translate into brilliant performance. This book presents new conceptual models and tools that can be used to implement different strategies. The author analyzes how managers must lead, and how market leaders have benefited from successful strategy implementation and provides the reader with a comprehensive and systematic framework to tackle strategy implementation challenges. Have clear strategic choices been made? Are actions aligned with the strategy? What’s the organizational context for the strategy? In answering these simple questions, the book provides students of strategic management, along with managers involved in designing and implementing strategies, with a valuable resource.

**FUNDAMENTALS OF BUSINESS ANALYTICS (With CD)**—R.N. Prasad 2011-08-01 Market_Desc: Primary Market—Engineering (BE/BTech)/ME/MTech students who are interested to develop conceptual level subject knowledge with examples of industrial applications. Secondary Market—MCA/ MBA/ Business users/business analysts Special Features: - Foreword by Prof R. Natarajan, Former Chairman, AICTE, Former Director, IIT Madras. - Excellent authorship: Single source of introductory knowledge on business intelligence (BI). - Provides a good start for first-time learners typically from the engineering and management discipline. - Covers the complete life cycle of BI/Analytics Application development project. - Helps develop deeper understanding of the subject with an enterprise context, and discusses its application in businesses. - Explains concepts with the help of illustrations, application to real-life scenarios and provides opportunities to test understanding. - States the prerequisites for each chapter and different reference sources available. - In addition the book also has the following pedagogical features: - Industrial application case studies. - Crossword puzzles/do it yourself exercises/assignments to help with self-assessment. The solutions to these have also been provided. - Glossary of terms. - References/web links/bibliography - generally at the end of every concept. CD Companion: To ensure that concepts can be practiced for deeper understanding at low cost, the book is accompanied with a CD containing: - Step-by-step Hands-On manual on: - Pentaho Data Integrator (PDI) to explain the process of extraction of data from multiple varied sources. - MS Excel to explain the concept of analysis. - MS Access to generate reports on the analyzed data. - An integrated project that encompasses the complete life cycle of a BI project. About The Book: The book promises to be a single source of introductory knowledge on business intelligence which can be taught in one semester. It will provide a good start for first time learners typically from the engineering and management discipline. Business Intelligence subject cannot be studied in isolation. The book provides a holistic coverage beginning with an enterprise context, developing deeper understanding through the use of tools, touching a few domains where BI is embraced and discussing the problems that BI can help solve. It covers the complete life cycle of BI/Analytics project: Covering operational/transactional data sources, data transformation, data mart/warehouse design/build, analytical reporting, and dashboards. To ensure that concepts can be practiced for deeper understanding at low cost, the book is accompanied with step-by-step hands-on manual in the CD.

**Statistical Analysis with Excel For Dummies**—Joseph Schmuller 2009-04-27 You too can understand the statistics of life, even if you’re math-challenged! What do you need to calculate? Manufacturing output? A curve for test scores? Sports stats? You and Excel can do it, and this non-intimidating guide shows you how. It demystifies the different types of statistics, how Excel functions and formulas work, the meaning of means and medians and all the other figures, and more — in plain English. This essential reference tool offers the core concepts of statistics in plain English -- work with probability, random variables, and binomial distribution. Open the book and find: Ten statistical and graphical tips and traps The difference between descriptive and inferential statistics Why graphs are good How to measure variations What standard scores are and why they’re used When to use two-sample hypothesis testing How to use correlations Different ways of working with means and variables When regression is progress — discover when and how to use it. Business Intelligence For Dummies provides you with practical, useful information on how to run a more effective business while saving time and money in the process. Analyzing the world’s most effective companies and aimed at top-level business owners and managers, Business Intelligence For Dummies provides the foundation all companies can build upon. You’ll discover how to take an objective view of your company’s current processes and procedures; what to consider when evaluating analysis tools like Six Sigma, Lean, SS, and Balanced Scorecard to get your company buttoned up and streamlined; how to audit your company’s accounting procedures to rein in and control your AP and AR departments; how to train employees to work more efficiently; how to bring efficiency into the future; and much more. Find out how to stay afloat in the current economy. Discover affordable, approachable methods for streamlining business practices for greater profit. Employ the latest tools and technologies to maximize business efficiency. The tools and techniques described in Business Intelligence For Dummies are indispensable for business leaders and managers looking to identify weaknesses and improve business productivity and profit.

**Business Efficiency For Dummies**—Marina Martin 2012-12-19 Proven tools and techniques to improve business efficiency In today’s competitive environment, it’s the businesses with the right set of tools and technologies that get ahead, while others are left in the dust. Business Efficiency For Dummies provides you with practical, useful information on how to run a more effective business while saving time and money in the process. Analyzing the world’s most effective companies and aimed at top-level business owners and managers, Business Efficiency For Dummies provides the foundation all companies can build upon. You’ll discover how to take an objective view of your company’s current processes and procedures; what to consider when evaluating analysis tools like Six Sigma, Lean, SS, and Balanced Scorecard to get your company buttoned up and streamlined; how to audit your company’s accounting procedures to rein in and control your AP and AR departments; how to train employees to work more efficiently; how to bring efficiency into the future; and much more. Find out how to stay afloat in the current economy. Discover affordable, approachable methods for streamlining business practices for greater profit. Employ the latest tools and technologies to maximize business efficiency. The tools and techniques described in Business Intelligence For Dummies are indispensable for business leaders and managers looking to identify weaknesses and improve business productivity and profit.


**Performance Management**—Gary Cokins 2004-03-29 Praise for Performance Management "We are witnessing a convergence among advanced management concepts and practices. Performance management is a means to pull it all together as a single, unified system that integrates all of the elements of business strategy, operations, and finances into a balanced approach to value creation. The benefits to companies that implement performance management are numerous. They include improved entrepreneurial performance, increased market value, and enhanced customer satisfaction. This book provides a comprehensive framework for achieving these benefits."
all together, to understand the strengths and limitations of each management practice and leverage it for competitive advantage. Cokins' book walks us through all this in a manner that makes something confusing much less so. There is no one right answer for any situation. The answer lies in a balance of concepts and the integration of them. Performance Management is the glue that holds them all together. This book helps the reader understand the breadth of PM. It’s not just about measuring!” —John F. Morrow, CPA, AICPA Vice President, TheNewFinance

“Gary Cokins has articulated the ‘411’ of performance management. His combination of personal anecdotes with fundamental cost and performance management theories provides business leaders at all levels, in any industry or profession, a solid resource for practicing their work. This book is not only an invaluable resource for those new to performance management but provides guidance, wisdom, support, and insights to all industry leaders and managers. Cokins has organized and simplified the complex performance management theories, associated tools, and infrastructure for the reader. Buy it, read it, and give it to your colleagues—then celebrate your successes!” —Sue Swertfeger, Senior Manager, Owens & Minor

Implementing the Project Management Balanced Scorecard - Jessica Keyes 2010-07-20 Business managers have long known the power of the Balanced Scorecard in executing corporate strategy. Implementing the Project Management Balanced Scorecard shows project managers how they too can use this framework to meet strategic objectives. It supplies valuable insight into the project management process as a whole and provides detailed explanations.

Control in An Age of Empowerment - Robert Simons 2008-10-01 In Control in An Age of Empowerment, Robert Simons explains how to give employees the freedom to innovate while protecting your firm from low-energy controls. Using powerful examples, Simons shows how to apply four powerful management "levers" to balance autonomy with control: Traditional diagnostic control systems, Belief systems, Boundary systems, and Interactive control systems. Used in concert, these four levers give you the control you need—without sacrificing the creative thinking your company can’t do without. Since 1922, Harvard Business Review has been a leading source of breakthrough ideas in management practice. The Harvard Business Review Classics series now offers you the opportunity to make these seminal pieces a part of your permanent management library. Each highly readable volume contains a groundbreaking idea that continues to shape best practices and inspire countless managers around the world.

How to Alleviate Digital Transformation Debt - Dr. Setrag Khoshafian 2021-07-12 The year of the COVID-19 pandemic - changed everything. Its ripple effects will be felt for many years to come. At the same time there have been incredible advances in digitization. We are amid a digital revolution with unprecedented innovations. The pandemic has accelerated the requirements for “Digital Transformation.” Organizations need to adopt and transform to survive and hopefully thrive. At the core of digitization there is very much an underlying principle of “debt.” It comes originally from what is called “technical debt.” Simply, technical debt “reflects the implied cost of additional rework caused by choosing an easy solution now instead of using a better approach that would take longer.” Difficult transformative choices need to be made now - especially post-COVID-19. If an organization ignores digital transformation for “easy solutions”, the “debt” accumulates and can have disastrous consequences. The pandemic has accelerated the accumulation of digital transformation debt! It has also provided an opportunity to thrive in the post-COVID era. What does Digital Transformation mean? What are the opportunities? What are the core digital technologies? What are the best practices? What are practical recommendations to alleviate the Digital Transformation Debt? This book addresses Digital Transformation Debt holistically and makes recommendations on how to alleviate the debt.

Prove It! - Stacey Barr 2017-01-18 Inspire performance and prove your leadership impact. Prove It! is the executive guide to improving organizational performance through the practice of evidence-based leadership. More than ever before, the world is demanding transparency and accountability from organizational leaders, and there is a growing push to hold leaders responsible for the performance of their organisation. Many executives panic at the thought of what transparency might reveal and how they might be held accountable, but others relish the opportunity to showcase their organisation's performance. The difference is in the leadership methodology. The best leaders already know how their organisation is performing, and that it has improved during their tenure - and they can prove it because they practise evidence-based leadership. This book offers a clear blueprint for building on your existing skills and performance management systems to build a truly high performance organisation. Just three personal leadership habits and three organisation-wide habits can transform your organisation into the powerhouse you know it can be. With a simple methodology and a focus on practical results, this book can help you: Set a strategic direction that really does inspire organisational excellence Gain a true picture of your organisation’s performance, Master the habits that help you lead a high-performance culture Improve your organisation objectively, measurably and quickly If an organisation can only be as good as its leadership, it's reasonable to place the burden of performance responsibility on those who make the decisions. A leader's job is to inspire, motivate and guide, and those who do it well are already raising the bar. Prove It! gives you a practical model for measurable, real-world results, starting today.

The Invisible Advantage - Soren Kaplan 2017-01-17 ** WINNER of BEST BUSINESS BOOK, International Book Awards ** Every purchased copy of the book includes access to the free downloadable Invisible Advantage Toolkit! The Invisible Advantage shows how any organization can create a culture of innovation—an environment that promotes freethinking, an entrepreneurial spirit, and sustainable value creation at all levels and across all functions. This book isn’t just about the importance of an innovation culture, nor how to emulate the “innovation untouchables” like Google and Apple. It’s a complete tool kit that anyone can use to uncover the unique, hidden drivers of innovation and then introduce fresh, intuitive approaches tailored to their organization’s specific environment. To get the free Invisible Advantage Toolkit, email your receipt to toolkit@leapfrogging.com to get a download link that contains: 1. Free Video: Download the Culture as Competitive Advantage video to help make the business case for creating a culture of innovation. 2. Free Questionnaire: Get proprietary survey questions to assess your current culture of innovation. 3. Free Interview Guide: Get proven interview questions to engage key stakeholders in 1:1 discussions to assess culture and build momentum for change. 4. Free PDF Poster: Get a Large Format PDF Poster that you can print to help facilitate working sessions to design your own culture of innovation. 5. Free PowerPoint Template: Use the PowerPoint Template to define and communicate your current-state and future-state culture of innovation.